

Brady acquires Commodities Software (UK) Limited

This morning we announced the acquisition of Commodities Software (UK) Limited ("Comsoft") and I am writing to give you some background to the acquisition. Comsoft is the UK-based specialist developer of Aquarius, a leading solution for administration of raw materials, physical metal and the associated hedge and risk management.

It is our aim to be the definitive global provider and partner of choice for trading, risk management and settlement solutions to the metals and commodities industries and markets. As part of this strategy we bought Comsoft as it offers some great benefits for our clients and for the company. There is a clear and complementary product fit and Aquarius offers additional breadth and depth to Brady's current offering that will be invaluable to those of our clients that are already using Brady Concentrates.

The acquisition will help to reinforce our market leading position in the refined and raw material metal trading and risk management space. Our plan is to integrate Aquarius with Brady Concentrates fully in due course, but in the meantime we will continue to invest in the development of both product sets with the ultimate intention of providing our clients with a single Concentrates solution covering trading, risk management, operations and settlement. Your communication and support channels will remain unchanged. We intend to invest additional resource in the development of the two products and no redundancies are planned.

The Directors believe that the acquisition has a compelling strategic and financial rationale for Brady and provides an attractive opportunity to accelerate further growth. We expect clients to see quickly tangible and worthwhile benefits from this acquisition.

I would like to take this opportunity to thank you for being a customer of Brady. As always, we value your feedback and continued support. Please feel free to contact me or any of my team should you wish to discuss the acquisition, or any other matter.

Yours sincerely

Gavin Lavelle
Chief Executive Officer